

LANDSCAPING & RETAIL 2020 TRADE LIST

Valued Customers

Whether we see you a little or a lot, please be assured that your business is never taken for granted and is always greatly appreciated.

Thanks for your consideration,
Dale Peterson, President

*Specializing In
"Delivery To Your Driveway"
All Across Eastern Iowa
Of Several
Premium Mulch Products
Colored Stone Also*

**Eastern Iowa's
MULCH
PROFESSIONAL!**

COMPOST

EVER-GREEN LANDSCAPE NURSERY AND SUPPLY, INC.

**BLACK
DIRT &
BLENDED
PLANTING
MIXES**

**Buy In
Bulk And
Save!**

*FIND US FAST
In The New Yellow Book Yellow Pages
Under "Landscape Contractors"
& Also Under "Mulches"*

2762 North Center Point Road • Cedar Rapids, Iowa 52411

Office Phone: 319-395-0144

Email: info@evergreeninc.com

Website: www.evergreeninc.com

Website: www.playmatewoodchips.com

Website: www.iowaerosioncontrol.com

- This list cancels all previous lists.
- All cash and carry sales are C.O.D. by check or cash. No credit cards.
- On landscape projects: We do not require a down payment in advance. Ever-Green will carry the job until it is finished. Payment is then due in our office within seven days unless other arrangements have been cleared in advance.

"We Plant Quality"

*There's way more
to Ever-Green than
"just" mulch!*

**LET ME TELL YOU ABOUT OUR "DESIGN & PLANT"
LANDSCAPE SERVICE**

Ever-Green has been designing and installing high-quality landscapes since our beginning in 1979. We do good work at fair prices.

We don't consider ourselves to be "better" than the other good nursery operations in the area, but we can run with the very best of them.

We do not charge for initial consultations, bids, hand sketches or complete site plans, though we hope that our time is being well-spent leading us towards doing a project for you.

The way Ever-Green's process works is that a simple sketch (or if needed a more complete design) is prepared on your behalf as well as an itemized bid to do the work per the design. We will present any drawings and bids that have been prepared for you either at your property or here at Ever-Green. Which ever is most convenient for you.

Ever-Green does retain full ownership of any drawings, designs, concepts and bids that have been prepared on your behalf. Ever-Green will keep the drawings on file and does not allow any of our work product, either drawings or bids to be shared with others or copied without Ever-Green's knowledge and consent.

You will be given two copies of Ever-Green's quote after our presentation. If you would like to get into our landscape schedule please sign one copy and return it to Ever-Green. If you'd like you may be allowed to take our sketches or site plan home for a few days to further review. After that we will need it to be brought back where we will keep it on file until you are ready for us to proceed with your project.

At Ever-Green the designer's job is to work with prospective landscape clients just ahead of the installation crew. We specialize in both residential and commercial projects. No job is too big or too small; whether it be new construction or major renovations. If you would prefer to have design work done on your behalf and retain ownership of the design output, Ever-Green would be happy to refer you to one or more of the talented registered landscape architects in the area. We would love to be one of the companies chosen to bid on any project that they might design for you.

At Ever-Green we're here to help with all your landscape needs. Regardless of whether your design work is handled "in house" by Ever-Green or by others in the landscape design profession; when it comes around to the installation, the talented hardworking guys on the Ever-Green crew will do an excellent job for you. Our goal is to exceed your expectations, and we usually do.

NEW CONSTRUCTION • MAJOR RENOVATIONS • TREE PLANTING

Ever-Green works season to season with a number of quality growers to stock our nursery sales yard.

We handle large, well developed, top quality deciduous trees. Some are balled & burlapped field grown and dug while others are container grown in large containers.

Our tree inventory changes constantly throughout the season as sales are made and landscape projects are sold.

Stop by any time to walk through the nursery sales yard to see what you might like.

I am often available to “talk trees” throughout the week but am most available on Saturdays during the season.

2020 PRICING

Generally speaking, our 2” caliper size trees sell for around \$300⁰⁰ each, cash and carry, no warrantee. Smaller sizes are a bit less.

Installed tree pricing usually runs from \$400⁰⁰ to \$450⁰⁰ each depending upon size, species, and quantity of trees installed. Installed trees carry a one year, one time replacement warrantee.

A PARTIAL list of trees we will be starting the season with includes:

River Birch – single stem
Sienna Glen Maple
Redpointe Rubrum Maple
Princeton Elm
Hackberry
Swamp White Oak
Red Bud
Snow Dance Jap. Tree Lilac
Skyline Locust
Red Jewel Flower Crab
Coralburst Flowering Crab
Chanticleer Pear
Shawnee Brave Bald Cypress

Field Grown Balled & Burlapped Conifers

Note - Quantity discounts are possible. Call for quotes.

Techney Arborvitae 5' B&B

Unit Price No Warranty

\$160⁰⁰ each

★ **Quantity discounts available**

**Canadian Hemlock 6' B&B
Black Hills Spruce 6' B&B
Norway Spruce 6' B&B
White Pine 6' B&B**

Unit Price No Warranty

\$300⁰⁰ each

★ **Quantity discounts available**

Basic Container Grown Shrubs & Evergreens

Note - Volume discounts are possible. If you have a list call & I will bid on it.

	Unit Price no Warranty
#3 & #5 Specialty items such as Cypress and a few higher cost items from certain growers such as Hydrangea and Dwarf Burning Bush, and Blue Star Juniper	\$50.00
#5 General color shrubs & Junipers, except specialty items	\$45.00
#3 General color shrubs & evergreens except specialty items such as Dwf Burning Bush, Hydrangea, Cypress & Blue Star Juniper	\$40.00

Container Grown Perennials, Grasses & Groundcovers

Note - Volume discounts are possible. If you have a list call & I will bid on it.

	Unit Price no Warranty
#1 Perennials except grasses	\$15.00
#2 Perennials except grasses	\$25.00
Container grown grasses #2 and #3	\$35.00

Helpful Information To Review Before Ordering Or Picking Up Bulk Mulch Products

Coverage Figures

One cubic yard of mulch will cover approximately 81 square feet 4" deep, or 108 square feet 3" deep, or 162 square feet 2" deep.

Most mulch products will quickly compress down shortly after installation by about 25 percent. Example: You put down a standard 4" deep application of one of our mulch products loose, and after a little water, wind & traffic you will end up with about 3".

Recommended Application Rates

We recommend applying 3"-4" of mulch throughout most landscape planting beds featuring trees, shrubs and evergreens. In perennial beds, 2"-3" is about right. When mulching large tree spaded conifers and shade trees, figure 6"-8" of mulch over an area that more than covers the tree spade plug.

Other Helpful Hints

- It is never wise to allow mulch to lap up the side of a plant.
- It is never wise to use an impermeable barrier such as a long lasting landscape fabric or plastic underneath mulch. If you feel you must use something, use layers of newspaper. You don't want anything between your soil and your mulch that will keep the two from eventually getting together.
- Composted broken down mulch improves the tilth of your soil and helps to recreate that wonderful forest loam soil that most plants love.
- Pre-emergent, or if necessary post-emergent, herbicides are the best ways to control weeds in mulch.
- Occasional turning or stirring of the mulch in your planting beds aerates the soil and rejuvenates the mulch making it last longer. This is especially true of our Cedar and Pine products.

Conclusion

In a nutshell, mulch is just "the right thing to do." It:

- Beautifies your landscape
- Conserves moisture and holds down weeds
- Builds your soils
- Promotes plant growth
- Insulates plants from summer heat and winter cold

Where a customer takes possession of a product determines whether or not you will be charged the current local option sales tax.

2020 Bulk Mulch Pricing & Delivery Options. Applies to ALL bulk mulch products listed

All bulk mulch products are sold by the cubic yard F.O.B the Ever-Green facility located at 2762 North Center Point Rd just north of Hiawatha PLUS any applicable delivery charges.

Retail Pricing

Regular retail pricing will be quoted on any quantities less than 22 cubic yards either picked up or delivered.

Delivery Options

We offer FREE DELIVERY on 8 cubic yards or more of any mulch product delivered locally (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

Minimum Deliveries

There is a 5 cubic yard minimum (approximately 2 pickup loads) for delivery to be an option for you. If your order is under 8 cubic yards we do charge \$50.00 for local delivery (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

Best Value Volume Pricing

Volume Pricing will be quoted on any of our mulch products each time a customer orders a full 22 cubic yard straight truck load to be delivered.

We offer FREE DELIVERY on our 22 cubic yard Volume Price loads delivered locally (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

Multiple Orders

Please Note: Each delivery is a "stand alone" event. If you order a 22 cubic yard load, (full straight truck) you will receive Volume Pricing on that purchase. If you then decide you need to re-order more product the unit price quoted on that next quantity will be determined once again by how much you order. Volume Pricing does NOT carry over from one delivery to the next.



2020 MULCH NEWS



As "Eastern Iowa's Mulch Professional" Ever-Green will, as always, continue to provide you, our retail customers, with the very highest quality bulk mulch products at the very best retail pricing possible. It just makes good sense to buy your mulch fresh from the people who make it!

Whether you need a color enhanced product, a natural product, a specialty mulch, or an economy product, we've got you covered.

Always feel free to give me a call if you have questions on any of our products.

Thanks

Dale Peterson, President

2020 RETAIL BULK MULCH MENU

All mulch items are priced FOB Cedar Rapids (picked up at the nursery) plus any delivery charges.

NOTE: See retail delivery options and volume pricing delivery option on page 7.

Items 1,2, & 3 = PURE PREMIUM HARDWOOD PRODUCTS

1) COLOR ENHANCED HARDWOOD MULCH

Made from clean, debarked virgin hardwood and colored using 5 lbs. to the cubic yard of high quality colorant. This is much more colorant than the industry standard of 3 - 3 1/2 lbs used commonly by others.

Regular Retail Price - \$40.00 per cubic yard

Volume Price \$32.00 per cubic yard

2) ALL NATURAL SHREDDED HARDWOOD BARK MULCH

Made from clean sawmill bark. Processed to a fine uniform texture. Our product has a rich, dark, chocolate brown color "naturally" with no colorant added.

Regular Retail Price - \$40.00 per cubic yard

Volume Price \$32.00 per cubic yard

3) WALK TRAIL & PET AREA WOOD CHIPS

Made from clean, debarked virgin hardwood. Mainly oak and maple. These chips form interlocking layers that hold up well under traffic.

Regular Retail Price - \$40.00 per cubic yard

Volume Price \$32.00 per cubic yard

Items 4 & 5 = ECONO HARDWOOD PRODUCTS**4) UNPROCESSED - SHREDDED HARDWOOD BARK MULCH**

Made from clean sawmill bark. Most of the volume of this product will be pretty similar in texture to our processed product. However, because it is unprocessed there will be some larger pieces. Color is the same chocolate brown as the processed product.

Regular Retail Price - \$35.00 per cubic yard
Volume Price \$27.00 per cubic yard

A black starburst-shaped badge with the word "NEW" in white, bold, uppercase letters.**5) ECONO UNCOLORED WHOLE LOG HARDWOOD MULCH**

An excellent functional product without added cost. This is a new HIGH VALUE mulch product at our LOWEST "Econo" price. Very nice looking and suitable for many landscape projects.

Regular Retail Price - \$30.00 per cubic yard
Volume Price \$22.00 per cubic yard

Items 6, 7 & 8 = SPECIALTY MULCHES**6) AROMATIC EASTERN RED CEDAR MULCH**

This fragrant long lasting, light colored mulch product has remained price stable for over 10 years now. Bugs don't like it and molds almost never grow on it! It will last at least twice as long as any hardwood product.

Regular Retail Price - \$43.00 per cubic yard
Volume Price \$39.00 per cubic yard

NOTE: See retail delivery options and volume pricing delivery option on page 7.

7) **PLAYMATE® PLAY AREA WOOD CHIPS®**

Ever-Green is the ONLY producer of this fine product. Over the last 15 years, this product has been used by thousands to help mitigate the chances of injury on municipal as well as private playgrounds, earning a reputation as the “Gold Standard” in loose fill safety surfacing. ASTM tested. Always use and maintain per CPSC guidelines.

Regular Retail Price - \$40.00 per cubic yard
Volume Price \$32.00 per cubic yard



NEW

8) **GARDEN GOLD™ GARDEN MULCH**

Made from chopped hybrid Miscanthus Grass. Certified weed free.

Regular Retail Price - \$40.00 per cubic yard
Volume Price \$32.00 per cubic yard

Bulk Topsoil & Amendments

Topsoil

- \$60 per cubic yard picked up at Ever-Green

Sharp Sand

- \$50 per cubic yard picked up at Ever-Green

Compost

- \$50 per cubic yard picked up at Ever-Green

Ever-Green's Planting Mix

- \$60 per cubic yard picked up at Ever-Green. We mix topsoil, compost and sharp sand to make our planting mix.

Pre Mixed Blended/Bioswale and Rain Garden Media


- \$50 per cubic picked up at Ever-Green.

There is FREE LOCAL DELIVERY on all of the above items. However, you must order anywhere from 5 to 8 cubic yards per delivery.

Exotic Colored Stone

Retail price loaded at our sales yard by the cubic yard

Size:

Approx. 2" minus	 Rock Bark - Chocolate Brown.....	\$180.00 per cubic yard
Approx. 1½"	Shadow Stone - Dark Blue Green	\$160.00 per cubic yard
Approx. 1½"	Indian Magic - Butterscotch color	\$160.00 per cubic yard
Approx. 1½"	Rosy Glow Stone - Pastel Pink.....	\$160.00 per cubic yard
Approx. 1½"	Purple Rain - True Violet color.....	\$160.00 per cubic yard
Approx. 2" minus	Large Local River Rock	\$100.00 per cubic yard
Approx. 1" minus	Small Local River Rock.....	\$100.00 per cubic yard

For delivery on the items above the following applies: 2 cubic yard minimum plus a \$50.00 delivery charge, or \$3.50 per loaded mile, whichever is more.

Miscellaneous Items

All Native Iowa Boulders, large and small, sold in quantities of one ton or more \$180.00 per ton

* Note: Individual Boulders, large and small, will be quoted individually.

For delivery on the items above: 1 ton minimum plus a \$50.00 delivery charge, or \$3.50 per loaded mile, whichever is more.

Landscape Fabric

Dewitt heavy duty woven landscape fabric. Sold by the full roll only. 300 length per roll.
6', 10', 12' & 15' widths.
Retail price per square foot - 10¢

Anchor Edging Block

One linear foot per block. Gray, Tan or Red Black Mix
Retail price each \$2.50 ea.

Plant Protection Products

R3 Deer & Rabbit Repellant
32oz. spray bottle
Retail price each \$20.00 ea.

ECO LINKS™ Tree Guards

White in color to diffuse heat.
Made of durable plastic for multi season life.
4"x 4'.....\$7.00 each
6"x 4'.....\$11.00 each
Quantity discounts available